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August 2025

Educational Resources for ALL Segments of Our Industry

Registration is now open and requested prior to Sept 2nd Click **here** for full details and to reserve your spot now.

Course Spotlight: Business Finance Essentials-Sept. 10th 8.30AM-11AM **Understanding Financial Statements in the Construction Industry**

This course provides a practical understanding of key financial statement schedules and concepts essential for making informed business decisions in the construction industry. Participants will learn key components of the balance sheet, income statement, cash flow statement, and contract schedules to enhance their ability to interpret financial statements. Course is ideal for project managers, business owners, and professionals looking to further their understanding of business operations and financial management. Ideal for those with aspirations to become project managers, branch managers, sales management - or other leadership roles.

Subject Matter Experts Include:



Susan Orr Partner at UHY LLP

JUHY

Susan Orr has over 25 years of experience in providing assets and consulting services to companies in a variety of sectors. She has served UHY in various client-facing management and leadership roles, including serving as leader in the St. Louis Construction Practice. Susan works closely with her clients as a true partner, consistently delivering timely and proactive advice.



Corporate Partner Sales Specialist Community Connector Marketing Strategist

Community merica

Dan Rolby

Principal

Dan Rolby has 20 years of experience in the Audit and Assurance Practice. He specializes in the construction industry and has assisted clients with mergers and acquisitions, operational improvement, and other consulting services. Dan's technical strengths include financial statement audits, reviews and compilations, and employee benefit plan audits. Dan is a member of the UHY Retention and Development and Construction Practic-

Laura Mugge Based in St. Louis, Missouri, Laura Mugge is a seasoned marketing and community engagement professional with over two decades of experience in the credit union industry. Currently serving as a Corporate Partner Sales Specialist at CommunityAmerica Credit Union, Laura champions the CommunityAmerica At Work program in the St. Louis marketconnecting local businesses and their employees with exclusive financial benefits and tools that promote financial well-being for nearly 14 years.



Matt Lynch Senior Commercial Relationship Manager

Community merica

over 40 years of experience in the banking industry. He is an accomplished and resultsoriented finance executive with extensive experience in commercial banking, treasury management, portfolio management, revenue generation, relationship management, credit analysis and strategic planning. Matt is a trusted collaborative leader with a strong reputation as an analytical problem solver with cross-functional leadership skills dedicated to driving organizational success and growth.

Tuition and Fees:

Employees of non-member firms:\$100 Employees of EBMI member firms:\$75

900 S. Highway Drive | Suite 203 | Fenton MO 63026 | Phone: 636.305.6434

Kim Johnston | kim.johnston@electricalboard.org

2025-2026 Course Catalog Now Available!

We are excited to announce the launch of our 2025-2026 Course Catalog, led by our Education Committee Chair, **Phil Wentz** and Co- Chair **Ted Zemper**.

Educational offerings for the 2025-2026 catalog were identified through a thoughtful review process that included feedback from post -event surveys, ideas submitted by members, and committee discussions. We would like to extend our sincere thanks to everyone who participated in our Education Advisory Forum held in March. **Dave Meglio | Daniel Neeser** | Mark Serafino | Henry Anderson | Jeff Stoyanov | Milt Murry | Dan Asaro | Melissa Meywes | Kenny Bassler your input was invaluable in shaping the direction of our upcoming programs.

Since 1978, EBMI has provided high-quality classes and seminars, serving more that 4,000 students.



Phil Wentz EBMI Education Chairperson and Treasurer

McClure Engineering



Ted Zemper EBMI Education Co-Chairperson

BR+A Consulting Engineers

These offerings have enhanced professional development, supported licensing requirements, and opened the door to countless career opportunities Whether you are seeking to expand your skills, meet **PDH requirements** or explore specialized training, our new catalog offers courses to help you achieve your goals. We have added new topics and will continue to update our offerings to keep pace with the evolving needs of our members.

Click here to check out the **2025-2026 course catalog** today and take the next step in your professional journey and strengthen your team!

EBMI Members-Did You Know?

We post your job openings! Click here to view current jobs!

Contact us at info@electricalboard.org to Post

Another value-added perk of EBMI membership!

Save the Date-Calendar of Events

Aug 22nd	Ameren Missouri Clean Energy Symposium
Sept 9	Fall Classes Begin
Sept 9	Understanding Motor Control begins- 8 sessions
Sept 9th	Understanding NEC –begins 20 sessions
Sept 10th	Business Finance Course
Sept 17th	Ameren Illinois Power Topics Program- Springfield
Sept 24th	Ameren Illinois Power Topics Program- Mt. Vernon
Sept 29th	GolfFest— Crescent Farms Golf Club
Oct 1st	Grounding course begins 5 sessions
Oct 8th	Emerging Member Event Frankie Martin's Garden venue in Cottleville
Oct 11th	Veterans BBQ VA Medical Center
Oct 17th	Harsh and Hazardous Area locations
Oct 23rd	Networking and Relationship Building –Professional Development
Oct TBD	Emerging Member Event- Coffee & Connections Coffee Truck at EBMI office
Nov 7th	Ameren Missouri Electric Power Topics Program
Nov 12th	Lighting Controls for Non-Residential Buildings
Nov 18th	Arc Flash & Electrical Safety Seminar
Dec 4th	Holiday Mixer- Sponsorship drive has been launched
2026	

SAVE THE DATE | Electrical Expo August 26th & 27th

St. Charles Convention Center

Call EBMI at 636.305.6434 or email events@electricalboard.org click here for more information on any of our events.

Attn Manufacturers-Make plans Now to Exhibit at the 2026 Electrical EXPO!

The window of opportunity to secure your booth for the 2026 Electrical Expo runs August 1– October 31, 2025-and space is limited!

We have only **200 booths available**, and historically we have **sold out by January** (our 2023 show was completely booked well before the deadline). Don't delay- reserve your spot early.

Why Exhibit?

Reach Your Target Audience:

The Electrical Expo draws nearly 3,000 attendees to participate in our seminars and walk the show floor– including contractors, distributors, engineers, utilities, industrial professionals, and government agencies from across Missouri and Illinois.

One venue, Maximum Impact:

Meet face to face with decision-makers, strengthen relationships, and generate new business opportunities.

Important Dates:

•August 1- October 31, 2025:

Contract submission window

•November 1, 2025:

Booth assignments begin

•Date of Event:

August 26th-27th 2026

St. Charles Convention Center

St. Charles, Missouri

Investment (booth fees): EBMI Members: \$1,855 Non Members: \$3,400

Ready to Exhibit?

It is simple:

Click here to complete and then submit your contract. Click here for full details including fees and inclusions. Click here to review exhibitor terms and conditions. Click here for 2023 Expo highlights.

Don't like to "Click"? Contact us at events@electricalboard.org or call 636.305.6434

Thank you to our exclusive sponsors AMEREN-Ameren Missouri | Ameren Illinois, for their continued support of this premier event.

Booths are already being reserved don't miss your chance to be part of the 2026 EBMI Expo!





Ameren Illinois & EBMI Present: ELECTRIC POWER TOPICS Secure Your Spot Now!

We are bringing you two opportunities to attend this high-impact program— choose the date and location that works best for you:

Wed., Sept.17– Lincoln Land Comm College Springfield Wed., Sept.24– DoubleTree Hotel, Mount Vernon

Sessions times: 7.30am Registration 8AM- NOON Program

EBMI Members: \$55 | Non-Members: \$75

Registration deadline: 7 days prior to date of event \$10 discount if paid 7 days prior to date of event

Why Attend?

Hear from industry experts on topics that can save you money, improve efficiency, and introduce you to innovative solutions including:

- Cracking into the Energy Codes- lighting controls
- Condition-based maintenance strategies
- •Solar + battery storage case study– how it works, and how to monitor power prices and more to come!

Sponsor Showcase:

Thank you to those who have already secured tabletop sponsorships:







Are you interested in being a tabletop sponsor at one (or both) programs? This is a great way to network directly with attendees and share your solutions for future projects. Investment is \$200 **Contact us today** at events@electricalboard.org or call 636.305.6434

Special Thanks:

To our Illinois Task force committee members, led by: Co- Chairs- (and EBMI Board Members)



Brian Cuffel
Ameren Illinois



Don Harrod
Echo Electric

Honoring Nancy Martin's 42 Years of Service to the EBMI Foundation (Scholarship Program)

In July the EBMI Foundation Board of Directors gathered to recognize an extraordinary leader whose name has become synonymous with dedication, mentorship, and service in the electrical industry— **Nancy Martin.**

Nancy's remarkable **42-year tenure** as **President of the EBMI Foundation Board of Directors** has left an indelible mark on both the organization and the industry it serves. She first stepped into leadership in 1983 as president of the newly formed Foundation and continued in this role until her resignation in July of 2025.

A Legacy of Leadership and Vision

Chairing the Industry Awards Committee since July 1989 (established in 1983), Nancy set high standards for recognizing excellence in the industry.

She was instrumental in **broadening the scope of the Foundation's scholarships** – moving beyond the practice of awarding only to students attending a designated five universities and opening opportunities to family members of EBMI member companies and WEB members.



Tribute to honoring Nancy Martin's 42 Years of Service to the EBMI Foundation (continued)

Under her leadership, EBMI applied for state tax exemption and, in **1992**, the Foundation began the process to **obtain 501(c3)** status. After a three-year effort, the IRS granted tax exempt status in 1996-1997.

She led the creation of the Endowment Fund in 1996-1997, which enabled donors to contribute with tax benefits.

In 2003-2004. the **Michael Postiglione Endowment** fund was launched, further supporting the Foundation's scholarship efforts.

Nancy also led annual fundraising initiatives, including bowling events that strengthened the Michael Postiglione Fund –adding to the ability to support students.

The EBMI Foundation has awarded over 220 scholarships, funding in an amount over \$221,900

Foundation Leadership Through the years:

The original officers included:

Nancy Martin, President; Jerry Brasch, Vice President; Secretary/Treasurer, Gloria Baysinger Directors included: Jim Bess, Jerry Brasch, Bob Hackmann, James Kuba, Charlene Wingerter, and Jim Will.

At the July meeting, the gavel was passed to new leadership:

Kevin Knocke, President **Kurt Schulz**, Vice-President

We also acknowledged the valuable service of Jim Will and Jackie Postiglione, who have resigned from the Board.

Current Board now includes:

Kevin Knocke, President; Kurt Schulz, Vice-President; Kim Johnston, Board Secretary; Phil Wentz, Treasurer (Note: the role of Treasurer is designated of being the same person as the EBMI Treasurer.)

Cathi Tennant, Annie Regan, and Mike Schaeffer

Honoring Nancy's Legacy

To ensure Nancy's extraordinary contributions are remembered for years to come, the Foundation has established the **Nancy Martin Scholarship**. This award will be presented annually to a candidate who demonstrates a strong **commitment to volunteering** and **improving their community**— values Nancy has embodied throughout her career.

Nancy, on behalf of EBMI Foundation, our members, and the entire electrical industry, we thank you for your **tireless leadership, mentorship**, and **generous heart**. Your influence will continue to guide and inspire us as we work to advance our industry AND communities.



Phil Wentz | Nancy Martin | Kevin Knocke



Nancy Martin | Jim Will | Jackie Postiglione

We are building our roster of future EBMI FoundationBoard members— and we would love to hear from you!

Are you looking for ways to be more engaged in our industry?

Do you have a passion for supporting education initiatives?

Do you want to collaborate with a great team of people who are committed to giving back?

Do you want to represent your company on building a future of our industry?

Reach out today to share your interest and learn how you can help shape the future of our communities through **continuous education initiatives**."

+ GOLFFEST+

THANK YOU TO THOSE WHO CHOSE THE MASTER SPONSORSHIP





FATON





Sponsor Spotlight – A big shout-out to the companies who have stepped up as **MASTER Sponsors** for our upcoming networking event. Your investment not only supports EBMI events but also helps us reach more members and connect with industry professionals who may not yet be familiar with EBMI.

Thank you **Chris Arb** | McCarthy Building (Chairperson) and **Joe Burns** | Guarantee (Co-Chair) who have continued to support the event.

Of course- we couldn't do this without our volunteers. Thank YOU!

We are excited to share that, once again, our members have responded enthusiastically all open spots for our Sept 29th golf outing are officially filled!

Communications will be sent to participants and volunteers closer to date of event. Keep your fingers crossed for great weather! Click <u>here</u> for FULL details including start times and what is included in your day on the course.

See you on the greens!

Holiday Mixer | December 4th Sponsorship Opportunities-Get Involved!-Progress | Participation | Pride

Would you like your company brand in front of over 400 industry professionals?

Does your company support great community causes, would you like to gain future recognition in the community, and be seen as an industry leader in the eastern Missouri and southern Illinois region?

Now is your chance! We are seeking sponsors for our upcoming Holiday Mixer. Contact us today or click here to secure your sponsorship opportunity.

Thank you to our engaged members who have already selected **Gold Sponsorship** level including:





Silver Sponsorship level including:



This event features a charitable component to benefit The LIFT for LIFE Academy. Click here to learn more



Interested in learning more about this event? Please reach out to our Chairperson Melissa Berry | Schaeffer Marketing Group, or Co-Chair, Julie Ohlms **Guarantee Electrical** for more information.

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St. Charles, Missouri

Thank You to Our Committees!

Our dedicated committees have been hard at work planning an amazing **2026 Electrical Expo!**

Attention Manufacturers:

the 200 booth window of opportunity opened August 1st!

Don't miss your chance to **connect** with **nearly 3,000 industry participants** across all segments of the electrical industry.

Act Now! Complete and submit your contract TODAY to secure your spot at this premier event. **Click** *here.*

Details inside on how to exhibit and maximize your exposure.

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