

FLASH

OFFICERS

Craig Schild
Chairman of the Board
AZCO, A Burns &
McDonnell Company

Bob Mirbaha
1st Vice Chairman
Metro Electric Supply

Joe Young
2nd Vice Chairman
Archkey Solutions |
Sachs Electric

Phil Wentz,
Treasurer
McClure Engineering

BOARD OF DIRECTORS

Riley Adams
Ameren Illinois
Christopher Arb
McCarthy Building Companies

Brian Berninger
Graybar Electric

Ron Black
Graybar Electric

Adam Boston
Fabick Cat

Joe Burns
Guarantee Electrical Co.

Tom Bush
EATON

Greg Coleman
Butler Supply

Clark Costello
CK Power

Steve Dietiker
McClure Engineering

Jerry Dorhauer
Bell Electrical Contractors

Bruce Erickson
Siemens Industry

Don Harrod
Springfield Electric Supply

Clayte Jones
Cummins Sales and Service

Mike Kelsch
Agilix Solutions

Mike Kemper
Pyramid Electrical Contractors

Warren Kohm
Farnsworth Group

John Luth
Ameren Missouri

Dan Meyer
Request Electric

Michael Smith
Vision Electric & Systems

Kris Steiger
Schaeffer Marketing Group

The Electrical Board of Missouri and Illinois

Vol. 115 No.11

Nov 2024



We Look Forward to celebrating the season with you!

Thursday, December 5th | St. Charles Convention Center
11AM—12:05Pm Extended Hospitality Period
12:15pm to 2Pm Lunch and Program

Tickets still available | Deadline November 15th

We are excited to welcome our guest speaker:
Steve Ewing

Thank you to our 2024 Committee Chairs, sponsors
and volunteers for their dedication to making this event a
success.

Click [here](#) for full details and to purchase tickets.

Thank you to our Gold Sponsor:



Thank you to our Silver Sponsors



SACHS ELECTRIC



**2024 Committee
Chairperson**
Andrea Fetter



**2024 Committee
Co- Chairperson**
Melissa Berry





Frank Jones, John Schertzer, Gary Patrick,
Chris Burgoyne, Joe McCarthy, Ben Pack



**Image included-
USPS Requirement Compliance**

UNITED STATES POSTAL SERVICE® (All Periodicals Publications Except Requester Publications)
Statement of Ownership, Management, and Circulation

1. Publication Title FLASH		2. Publication Number 7 0 8 - 3 7 0		3. Filing Date 10/10/2024
4. Issue Frequency Monthly		5. Number of Issues Published Annually 12		6. Annual Subscription Price 6.00
7. Complete Mailing Address of Known Office of Publication (Not printer) (Street, city, county, state, and ZIP+4®) 900 S. Highway Dr. Ste 203 Fenton MO 63026				Contact Person Kim Johnston Telephone (include area code) 314-305-6434
8. Complete Mailing Address of Headquarters or General Business Office of Publisher (Not printer) 900 S. Highway Dr. Ste 203 Fenton MO 63026				
9. Full Names and Complete Mailing Addresses of Publisher, Editor, and Managing Editor (Do not leave blank) Publisher (Name and complete mailing address) Kimberly Johnston Editor (Name and complete mailing address) Same as above Managing Editor (Name and complete mailing address) Same as above				
10. Owner (Do not leave blank. If the publication is owned by a corporation, give the name and address of the corporation immediately followed by the names and addresses of all stockholders owning or holding 1 percent or more of the total amount of stock. If not owned by a corporation, give the names and addresses of the individual owners. If owned by a partnership or other unincorporated firm, give its name and address as well as those of each individual owner. If the publication is published by a nonprofit organization, give its name and address.) Full Name Complete Mailing Address The ELECTRICAL BOARD OF MISSOURI AND ILLINOIS 900 S. Highway Dr. Ste 203 Fenton MO 63026				
11. Known Bondholders, Mortgagees, and Other Security Holders Owning or Holding 1 Percent or More of Total Amount of Bonds, Mortgages, or Other Securities. If none, check box <input checked="" type="checkbox"/> None Full Name Complete Mailing Address				
12. Tax Status (For completion by nonprofit organizations authorized to mail at nonprofit rates) (Check one) The purpose, function, and nonprofit status of this organization and the exempt status for federal income tax purposes: <input checked="" type="checkbox"/> Has Not Changed During Preceding 12 Months <input type="checkbox"/> Has Changed During Preceding 12 Months (Publisher must submit explanation of change with this statement)				

PS Form 3526, July 2014 (Page 1 of 4 (see instructions page 4)) PSN: 7530-01-000-9931 PRIVACY NOTICE: See our privacy policy on www.usps.com.

Save the Date- Calendar of Events

2024

November 19th WEB- featured charitable program: Alleluia Baskets

November 28th-29th EBMI office closed

December 5th 2024 Christmas Mixer

December 12th EBMI Board Meeting

December 24th-25th EBMI office closed

2025

January 1st EBMI office closed

February 6th Grounding course begins

February 11th Leadership seminar

February 13th Fundamentals of Electrical Theory begins

February 18th Practical Applications of Electrical Equipment & Devices begins

February 19th Reading Electrical Construction Drawings begins

March 4th National Electrical Code Calculations begins

March 7th Ameren Missouri Energy Efficiency Program

April 3rd, 4th, and 5th IES Fundamentals of Lighting 3 day seminar

April 8th Sales Strategies

April 10th Ameren Illinois Emerging Energy Topics in Springfield Illinois

April 16th Ameren Illinois Emerging Energy Topics in Mt. Vernon, Illinois

April 24th Protection of Electrical Systems

May 1st Transformers

Call EBMI at 636.305.6434 or email events@electricalboard.org click [here](#) for more information on any of our events.
Register for classes by clicking on links provided in the course catalog. Click [here](#) for full course catalog.



Industry News

October 29, 2024: St. Louis MO– Agilix Solutions a leading distributor of automation, electrical, datacom, safety and industrial products and services, is pleased to announce the promotion of Mike Wagner to Vice President of Construction. In this new role, Wagner will lead the Agilix construction sales team to expand the company's market in both its East and West regions, which encompass the Agilix branches in Missouri, Illinois, and Kansas.

Wagner, who is based in the company's St. Louis office, joined Agilix Solutions in 2021 as Director of Business Development. He brings to his new position extensive blended experience in electrical distribution and electrical contracting, coupled with lean construction knowledge and Six Sigma quality training.

"Since joining the Agilix team, Mike has exhibited strong leadership at every turn," Agilix Solutions Senior Vice President of Sales Dave Armstrong said. *"He also has an uncommon commitment to delivering outstanding results, and those two traits together make him a perfect fit for this role."*

In addition to overseeing the construction sales team, Wagner will be responsible for developing and directing the company's new Project Solutions Group (PSG), which will play a critical role in delivering added value to Agilix customers.

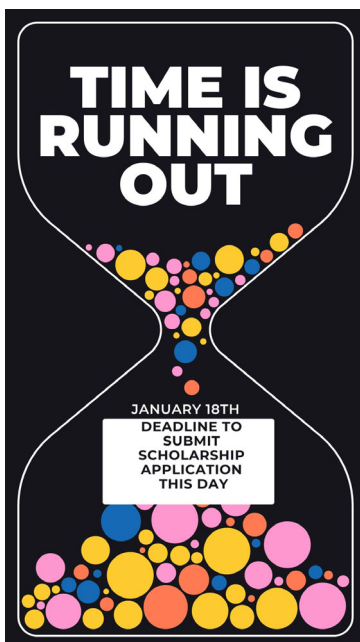


"The past three years at Agilix Solutions have been very fulfilling, and I feel very fortunate and excited to take on this new role," Wagner said. "Every experience throughout my career has led me to this moment, and I'm eager to leverage that knowledge to create new avenues to success for our company and customers in the construction market. I can't wait to get to work."

For more information on Agilix Solutions visit www.goAgilix.com.

About Agilix Solutions:

Agilix Solutions is a leading distributor of products and services to the industrial, commercial and construction markets. Founded in 2021 through the merger of French Gerleman and IAC Supply Solutions, the company's legacy spans nearly 130 years, providing products and solutions for customers through countless shifts in technology and workplace needs. Agilix has longstanding partnerships with leading manufacturers of automation, electrical, datacom, power transmission, safety, industrial supply, lighting and solar solutions, and a team of tenured specialists to serve customers' needs today and into the future. Headquartered in St. Louis, Missouri, Agilix operates 13 branches across six states.



January 18th deadline to submit scholarship applications.

Do you have a son or daughter who is a senior in high school this year or now in college? Ask them to apply for an EBMI Scholarship

Email annie@electricalboard.org to request the application and criteria on the EBMI scholarships.

You must be an EBMI or WEB member for one year to apply for a scholarship for your child.

EBMI is committed to provide five-\$2,000 scholarships.



Contributions to the EBMI Foundation (a 501c3 organization).

Voluntary donations to the EBMI Foundation support the Board's scholarship fund.

These donations are deductible as charitable contributions for federal income tax purposes.

Email: info@electricalboard.org for more information.

Program Spotlights:

GROUNDING COURSE

Begins Thursday, February 6th 2024 | 6PM– 8PM

Virtual | Instructor: Phil Wentz

5 week course

This virtual course will provide an understanding on the subject of Grounding. The basic physics of grounding will be reviewed and compared to the National Electrical Code.

This course is ideal for electricians, electrical contractors, consulting engineers, utility and industrial maintenance personnel.

Employees of non-member firms: \$360

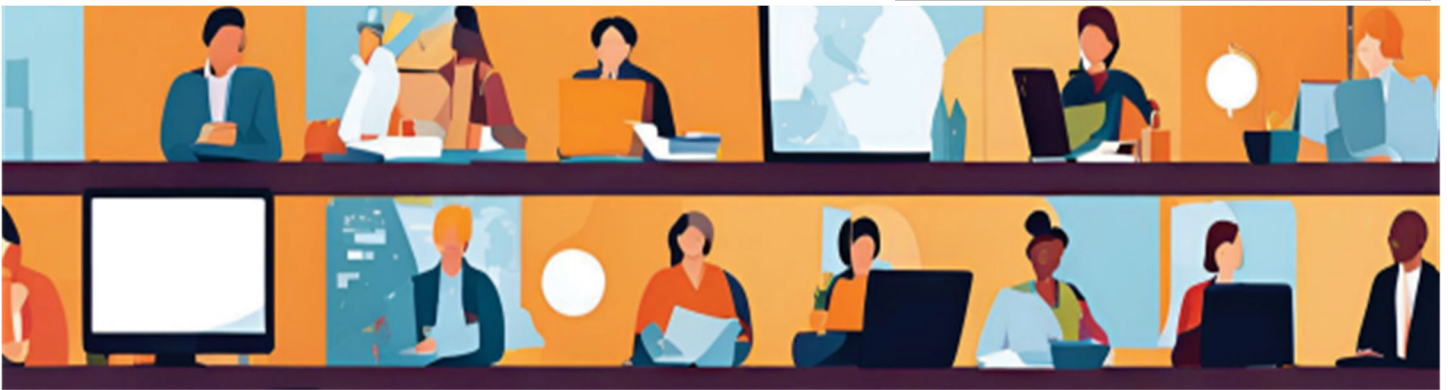
Employees of member firms: \$300



Did you know...

Our monthly newsletter reaches over 500 people in the electrical industry, in eastern Missouri and southern Illinois.

Do you have news to share? Contact us today and we will share your news and team updates for a minimum fee.



ESS Electronic Support Systems



VERTIV



NVIDIA

AI Solutions

Roadshow

Deploy AI faster.

Slash deployment time by 50% with pre-engineered solutions. See how at the Vertiv AI Solutions Roadshow.

Register now

December 12th

Sheraton Westport Plaza
900 West Port Plaza
St. Louis, MO 63146

PDH credits are available.

Scan the QR code and register today!



Personnel Service.....

allows our members to advertise employment opportunities at no charge and these are also listed on our website.

For UpToDate listings, visit:

www.electricalboard.org/career-center/job-listings/

JOB OPPORTUNITIES

Contact EBMI office for more information.

Job Title: National Account Project Manager - Lighting Industry

Location: St. Louis, MO – In Office / Non-remote

Company: City Lighting Products

Job Description: We are seeking a dynamic and experienced National Account Project Manager to join our team. The ideal candidate will be responsible for managing and growing our national accounts, ensuring the successful execution of projects, and maintaining strong client relationships within the lighting industry.

Key Responsibilities:

Manage and oversee national accounts, ensuring client satisfaction and project success; including plan take-offs, product material quotes, order entry, purchasing, shipment tracking, and project follow-up.

Field & resolve client issues for damaged, defective, including processing returned goods.

Collaborate with internal sales team to develop and maintain strong relationships with key stakeholders and decision-makers.

Coordinate and manage project timelines, budgets, and resources.

Collaborate with internal teams to ensure seamless project execution.

Answer customer service calls to fulfill day-to-day maintenance orders for existing customers.

Provide regular updates and reports to senior management on project status and account performance.

Qualifications:

Minimum of 3 years of experience in project management, preferably within the lighting industry.

Strong Microsoft Office & Excel experience along with strong organizational and multitasking skills.

Excellent communication and interpersonal skills.

Thorough knowledge of job submittal process

What We Offer:

Competitive salary and benefits package.

A collaborative and supportive work environment.

How to Apply: Interested candidates are invited to submit their resume and a cover letter detailing their relevant experience and qualifications to

sbentrup@citylighting.com with the subject line

"National Account Project Manager Application."

Job Title: Lighting Quotations Specialist

Company: Meglio & Associates

Position Overview:

Responsible for providing accurate and competitive lighting quotes for commercial and industrial projects. This role involves working closely with sales teams, suppliers, and clients to ensure that all quotes meet customer needs, industry standards, and budget requirements. The ideal candidate will have an understanding of lighting products and the electrical industry as well as a keen eye for detail to deliver precise quotations that support the sales process and drive customer satisfaction. Some experience in the industry is preferred, but not required.

How to Apply:

Please send resumes to Amanda Hoff at ahoff@meglio.com if interested.

Company: Meglio & Associates

Position Overview:

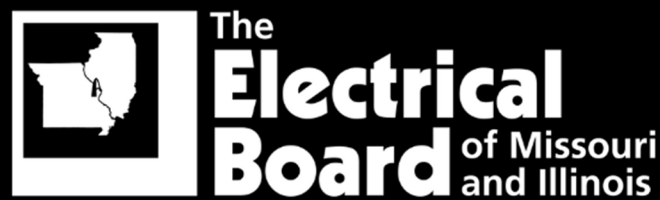
Meglio & Associates is looking to add a new Customer Support role to our Commodity Team.

Position Overview:

Responsible for entering orders and order status along with supporting the sales team on conduit and wire for commercial and industrial projects. This entry level role involves working closely with the sales team, suppliers, and clients to ensure that all customer needs are being met. The ideal candidate will be eager to learn the electrical industry as well as a keen eye for detail to deliver precise quotations that support the sales process and drive customer satisfaction. Some experience in the industry is preferred, but not required.

How to Apply:

Please send resumes to Amanda Hoff at ahoff@meglio.com if interested.



EMERGING EBMI MEMBERS

**Stay tuned for details for
upcoming event!**



ST. LOUIS BLUES

CONNECT-4-SUCCESS & RITENOUR ADVOCACY PROGRAM (RAP) – Looking for Volunteers!

Dave Meglio | Meglio & Associates, invites ALL EBMI members to get involved in this program. **Connect-4-Success'** mission is to create a successful work-based learning program through a partnership between local businesses and area high schools to help foster more productive citizens. Two ways to help with this mission!!

1) HIRING STUDENTS -

Since it began, we have several companies who have been involved by hiring students from Ritenour High School. These students go to school in the morning and work in afternoon. We thank these EBMI member companies who are participating this year: Agilix, Fletcher-Reinhardt Company and Frost Supply, as well as other companies outside the industry. Several of these companies have hired the students on after graduation. C4S provides classroom instruction, on-the-job training, key work/life skills, mentoring and employment opportunities at various companies. If your company is in the Ritenour School District and wants to learn more about the C4S program, please contact Dave Meglio,

dmeglio@meglio.com

2) STUDENT ADVOCATE

Not in Ritenour School District, But you want to be involved?

This program was developed in connection with the C4S program. **Ritenour's Advocacy's Program (RAP)** promotes career readiness by providing opportunities for high school students to collaborate with community business leaders. RAP is a project of Connect-4-Success (C4S) Program between EBMI and Ritenour High School. This would be for fall 2025 program, as Ritenour has certain requirements that each advocate must complete before August of each year before becoming a mentor. We can provide the list to you if interested (background check, volunteer registration form, 1 hour training session). Once you are approved, we will have RAP monthly meetings with students. In October and May, we have in-person meetings at Ritenour with students from 10:30 am – 1 p.m. and then monthly zoom or in-person meetings during school each month. Make a difference today to brighten a future tomorrow for a student!

To learn more about the program, contact Annie Regan, C4S Board member, coordinator for RAP

annie@electricalboard.org.

Family Owned - 4th Generation Operated

28 Locations in MO/IL/KS

Exceptional Customer Service

Lighting and Gear Specialist on Staff

BUTLER SUPPLY

Pricing | Availability

Order 24/7

butlersupply.com



Dedicated to
Our Customers' Success
Since 1941



CRITICAL POWER PRODUCTS & SERVICES

GENERATORS - UPS SYSTEMS - BATTERIES - ATS - SWITCHGEAR - PDU



SERVICES:

- GENERATORS & ATS
- UPS BATTERIES
- REPAIRS T&M

CPOWER.COM



A Rolls-Royce solution



Bobcat



4892 N SERVICE RD, SAINT PETERS, MO 63376

FLASH SPONSORS

ero

Electrical Representative Organization

Who reps that line? No more guessing!

Search for reps by manufacturer at
www.erotl.com.

CK POWER SYSTEMS **BLUE STAR**
Power Systems Inc.

- Standby Generator Solutions
- 24/7 Support
- Industry-leading Lead Times



LIGHTING

ASSOCIATES 1982

LIGHTING + CONTROLS

Specialized in the following areas of experience:
COMMERCIAL • INDUSTRIAL • HEALTHCARE • DECORATIVE
THEATRICAL • NATIONAL ACCOUNTS

laiweb.net

It's Our Business to Protect Yours

FEDERATED

INSURANCE

Garret Baker

573.301.2006 | gpbaker@fedins.com

SALES, SERVICE
AND SUPPORT.
636-660-7696



SIEMENS

Siemens Industry, Inc.
St. Louis, MO 63146

alterra
POWER SYSTEMS

A PALMER JOHNSON COMPANY

ALTERRAPOWER.COM



ELECTRO SAVINGS CREDIT UNION

Reach your financial
goals with FREE
Financial Webinars!

electrosavings.com • 314.4346470

ESS Electronic
Support
Systems



ALBER BATTERY MONITORING

314-739-6400 or www.elecsupport.com

ELCO

Chip Alexander
Commercial Fleet Manager

15110 Manchester Rd
Ballwin, MO 63011



636-227-5333
Direct: 636-207-2164
Cell: 314-392-3558
Fax: 636-227-9454

www.elcochevroletcadillac.com
calexander@elcochevroletcadillac.com

PRIORITY
WIRE & CABLE, INC.

WWW.PRIORITYWIRE.COM

VISION

Electric & Systems

Your VISION...Our Goal!

636-916-0900

www.visionmo.com

CAT® POWER SYSTEMS
SALES, RENTAL AND SERVICE

+ 24 / 7 EMERGENCY SERVICE

800.845.9180

FABICK **CAT**

www.fabickcat.com

HOLT

A Sonepar Company

GET WIRED UP

HOLTELECTRICALSUPPLY.COM



The **Electrical Board** of Missouri and Illinois

900 S. Highway Drive • Suite 203 • Fenton, MO 63026



**Women's Electrical Board
(W.E.B.)** welcomed their newest
members at the October meeting.

Amanda Williams—Graybar
Tori Weldon— FISHCO Group
Grace VanConia— FISHCO Group
Damaris Powers— Graybar
Chloe Evans— Schneider Electric
Anna Baldwin— Archkey Solutions



EBMI endorses

***Federated
Insurance***

**For your
insurance
needs**

Jake Spaniol

224.213.6782
jwspaniol@fedins.com